



Airbus Requirements for Suppliers – Fully understand what Airbus is expecting from you

A seminar providing detailed understanding of the Airbus Supplier Requirements (ASR/GRAMS/GRESS) which will allow suppliers to prepare for and live up to Airbus expectations. Through this course, you will get to know the most comprehensive Airbus requirements including but not limited to production, quality, supply chain, finance, and assessment.

An award-winning course developed by AirBusiness Academy in collaboration with Airbus Procurement.

Who should attend?

- Existing Airbus suppliers (all Tiers) dealing with flying and non-flying aircraft related parts linked to Airframe, Material, Cabin & Cargo, Propulsion and Equipment & Systems.
- Potential Airbus suppliers who wish to ramp-up their knowledge of the Airbus Supplier Requirements (ASR/GRAMS/GRESS)
- Any individual who is interested in the best practice of the aviation manufacturing industry.

How will I benefit?

- Learn about and understand Airbus Supplier requirements (ASR/GRAMS/GRESS), the Business Requirements applicable to all Airbus Suppliers
- Prepare for, meet and surpass Airbus expectations
- Understand how to implement the international aeronautical quality standards

What does the course cover?

- Understanding of the aeronautical regulations and rules
- Getting insight into the Airbus procurement strategy
- Understanding of the Airbus Supplier requirements (ASR/GRAMS/GRESS) related to Quality Assurance, Environment, Risk Management, Project Management, Industrialization, Qualification, Series production, Material management, Sub-tier suppliers management, Deliveries and Customer support
- Best practice
- An overview of the associated support documents and tools
- Building and preparing key milestones in order to be compliant with Airbus contractual requirements and aeronautical regulations
- Implementing or enhancing your processes and organizations in order to meet and surpass Airbus expectations

Please note that this course is in no way a guarantee for sourcing/Call For Tender activity for Airbus and its subsidiaries

Dates and venue: 28-30 June, 2022 Beijing

Language: Mandarin

Course fee: €2,050 / \$2,400 / ¥ 17,800

Early bird fee*: €1,640 / \$1,920 / ¥ 14,200

(EUR and USD prices excluding V.A.T)

For in-company solutions, please contact our Business team: jie.guo@airbus.com

*** Early bird pricing is applicable if booking is made 60 or more calendar days before the start of the course**

Full payment must be received 4 weeks prior to the session.

Cancellation Policy: We require four weeks written cancellation notice prior to the start of the course. After this period, we will charge cancellation fees as follows:

Two to four weeks prior to the start of the course = 50% cancellation fee. During the two weeks before the start of the course or in the case of a No-show = 100% of total amount will be charged. Please note that name changes are accepted at any time. AirBusiness Academy reserves the right to cancel any course up to four weeks prior to course commencement. A full refund of the course fee can be provided upon written request. AirBusiness Academy will not be liable for any other expenses incurred by course participants (i.e. airfare or hotel charges)



空客供应商要求 – 全面了解空客对供应商期望

帮助供应商详细了解空客对供应商要求 (ASR/GRAMS/GRESS)，做好准备并满足空客期望。通过学习本门课程，你将了解空客对供应商的各项具体要求。包括但不限于生产、质量、供应链、财务和评估等方面。

航空商务学院与空客采购部门合作开发的获奖课程

培训对象:

- 空客公司现有或潜在的 (各级) 供应商 (供应与机体、航材、客舱及货运、推进及设备和系统 相关的飞行件及非飞行件)
- 希望加强对空客供应商要求 (ASR/GRAMS/GRESS) 有关知识了解的潜在空客供应商
- 对于航空制造业最佳实践感兴趣的个人

课程收获:

- 学习和了解空客供应商要求 (ASR/GRAMS/GRESS) 和适用于空客所有供应商的业务要求
- 为满足空客期望做准备，达到乃至超出空客期望
- 理解如何践行国际航空航天质量标准

课程内容:

- 掌握航空航天规章制度
- 深入了解空客采购战略
- 了解空客供应商要求 (ASR/GRAMS/GRESS) 中有关质量保障、环境、风险管理、项目管理、工业化、认证、批量生产、物料管理、次级供应商管理、交付及客户支持等内容。
- 最佳实践做法
- 全面了解相关支持性文件和工具
- 设立和筹备关键里程碑，以符合空客的合同要求和航空航天规章制度
- 实施或改善企业的流程或组织结构，以满足或超出空客的期望

请注意，参加本课程与空中客车及其子公司的采购/招标活动没有直接关联

时间与地点: 2022 年 6 月 28 - 30 日，北京 (中文授课)

全价: €2,050 / \$2,400 / ¥ 17,800

早鸟价*: €1,640 / \$1,920 / ¥ 14,200

(仅人民币价格包含增值税)

欲寻求企业内训，请联系我们的业务团队: jie.guo@airbus.com

*** 课程开始前 60 个自然日及以上报名可享受早鸟价**

课程费用应在开课四周全额付清。

取消政策: 如需取消课程，请在课程开始前四周提交书面通知；如已不足四周，我们将按照以下标准收取费用：

课程开始前四周到前两周之间取消，收取 50% 的费用；课程开始前两周内取消或没有出席课程则按全价收费。请注意，您可以随时更换参训人员姓名。航空商务学苑保留课程开始前四周取消课程的权利。届时课程费用将会按照书面要求全额退回。航空商务学苑对参加课程的学员产生的其他费用（如机票或酒店费用）不予承担。